

Team Working plus.....

Outdoor or indoor team building - the choice is yours!



We can put your team to the test by organising a whole range of outdoor activities; choose from orienteering, paint-balling, 4 wheel drive, golf, or water based activities including sailing, rafting, canoeing, etc., all supervised by fully qualified instructors and held at accredited centres.

We work with www.conference-desk.com to find just the right location and events to suit your particular requirements.

But it doesn't stop there - all events can be combined with an indoor session - to help build on the teamwork and experiences in the outdoor events.

We have a full range of training topics to help to improve performance and complement your business needs

It is essential to explore what has been learnt, what skills have been developed and how people relate to each other, and communicate more effectively as a result of their experiences.

The sessions are tailor made to suit your specific objectives and requirements.

Personality Profiling

- **Psychometric tools to profile team members.** We can measure essential work related aspects of personality including; strengths, potential weaknesses, communication and interpersonal skills, management potential and key motivators. It is possible to describe the essential elements of potential behaviour in the working environment and indicate the likelihood of changes which may occur when the individual is placed under pressure.
- **Management Development using Psychometric tools.** This will provide invaluable information on your managers; their management and leadership style, decision making, organisation skills, timescale and people skills.
- **Sales Potential Profiling.** Using a range of psychometric tools we can identify those who are more likely to succeed in account management as opposed to those more suited with generating new business.
- **Team-Building with Psychometrics.** This involves people understanding individual strengths and offers orientation for those working in teams promoting mutual understanding as well as respect for different work preferences, cultures and modes of communication.

Training with Training4per4mance

We can also offer a full range of training programmes to complement your team building event. Any business topic can be covered including;

- **Personal Development Topics** including; Personal Organisation and Time Management, Communication Skills, Negotiation Skills and Project Management.
- **Management Development Topics** including; Managing for Performance and Managing Successful Appraisals, Coaching for Performance, Recruitment and Selection for Managers, Managing Performance, Managing Change and Working with Change, Understanding Stress.
- **Sales Training;** Telemarketing, Teleselling, or Account Management and Field Sales.
- **Customer Service Programmes** including; Customer First, Handling Difficult Customers and Quality Plus.

All of our programmes are designed with learning objectives and a high level of delegate input and interaction. We include group discussions, group tasks, simulations and games. Delegates leave the event feeling motivated and energized. People learn most by doing and we provide a powerful learning experience through interactive participation and facilitation by the Course Director.